SalesNotes.net

Salesnotes.Net is a fully Internet based system that lends itself to multi site operations where remote accessibility of data, ease of maintenance and good functionality are key requirements. With this type of system there is no software installed on the client PC: the system is accessed through the browser (Internet Explorer) and so is ideal for use with a corporate Intranet. SalesNotes.net can be provided either as a hosted service from our own server or alternatively installed on the customer's server.

SalesNotes is also available as an offline client that synchronises with the main server so that users without a permanent internet connection can still access data.

Salesnotes.net licence and costs

The product is licensed on a rental basis with fees payable annually in advance. Additional users can be added on a monthly pro rata basis and other services are charged for on as and when. The minimum number of users is 5. The fees include telephone and email support and free upgrades. All site visits for consultancy and training are charged for at the normal daily rate.

For the hosted service 100 Mb of disk space is allocated initially. Under normal use this should be sufficient for up to 2000 records with a "typical" usage of attachments and emails. Additional space is available by purchasing additional blocks of space.

Cost	Unit Cost (hosted)	Unit Cost (in-house)
Salesnotes.net basic charge - (1 - 10 users) Hosted service including support per user per month.	£25.00	N/A
11-30 Additional users including support per user per month.	£20.00	£16.00
31-50 Additional users including support per user per month.	£15.00	£13.00
51+Additional users including support per user per month.	£12.00	£10.00
SalesNotes.net Server Cost per server per year.	N/A	£1950.00
Provision of a dedicated hosted server	POA	N/A
SalesNotes.Net Offline Client per year	£10.00	£10.00

Additional Services

Provision of mailing lists	POA	POA
On site consultancy and training Travelling expenses charged at cost· per day	£600.00	£600.00
Off site work e.g. Customisation, template preparation and data cleansing etc. per hour	£45.00	£45.00
Support on customisation work, per year	20%	20%
Back up CD ROM available on request or scheduled. Supplied in MS access format	£30.00	N/A

Which option? - hosted or in-house

The choice between the "hosted" or "in-house" options is really down to preferences and budget. The hosted option provides the benefits of lower maintenance and hardware costs. The in-house route may be preferable to the company in that they have total control (and responsibility for) their own data.

If the in house route is chosen, our recommendation is that during the initial installation and trial phases of the project, the system is installed on a hosted server until the customer is happy that the system is running satisfactorily with all the customisations that may be required. Then, when ready to go live, the system is migrated to the customer's server. This will minimise the on site costs and disruption to current operations. For in-house solutions access to the server via the internet needs to be provided to I T Architechture on an agreed basis for maintenance purposes only.

Note on data – hosted solutions

I T Architechture use industry standard SSL security measures to ensure that your data is both private and secure. We do not have any rights of ownership or use over the customer's data stored on our servers. However, I T Architechture reserve the right to examine the database for maintenance purposes only. Storage of pornographic, racist or otherwise socially objectionable or illegal material is not permitted and must be removed by the client upon request. Customers are responsible for maintaining the confidentiality and security of their user registration and password. CD ROM backups of clients can be supplied in MS access format at nominal cost at any time.

Notes
VAT Prices are exclusive of VAT.
Terms: All orders are subject to I T Architechture Standard terms and conditions and License Agreement