



## One System. One Solution.

Full integration across your entire business

Contact your local Pegasus Partner:



Designed by Triad. [www.triad.uk.com](http://www.triad.uk.com)



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## Pegasus: always improving the way you work

Pegasus has been one of the UK's leading suppliers of financial and business software solutions for almost 30 years.

Over 20,000 small and medium-sized companies across the country currently benefit from our in-depth understanding of the particular challenges and specific needs of this sector.

By developing innovative software solutions that offer real business benefits and value to our customers, we have become one of the market-leading suppliers of financial and business software.

Pegasus products are sold and supported through our hand-picked Pegasus Partners: a highly skilled nationwide network of independent, dedicated, local specialists who can provide the highest levels of quality services and support for all Pegasus solutions.

Our Partners will guide you through the entire process, from pre-sales consultation to installation, training and after-sales service and support. That way, we ensure our customers choose the Pegasus product that is right for their business, and that it will do exactly what they want it to do.

Pegasus is part of Infor, one of the world's leading enterprise solutions providers. With more than 8,000 employees and offices in 100 countries, Infor has over 70,000 customers and revenues in excess of \$2.1bn.

Whether your business is in manufacturing, retail, wholesale, distribution, transport, service, construction, professional services, engineering or charity, Pegasus provides the tools to improve the way everyone in your organisation works.

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## Introducing Opera 3: a superior intelligence

**Opera 3 is a complete business solution: it can be fully integrated throughout your organisation, eliminating the need to run separate finance, payroll, CRM or service systems.**

Offering unbeatable inter-departmental integration and knowledge sharing, Opera 3 can give everyone in your company a unified view of the business. We have designed it to ensure it's easy to learn and to use. Even your mobile workforce can be constantly in the loop via web browser applications, PDAs and other remote tools such as TomTom Business Solutions.

The way Opera 3 instantly delivers the required information at the right time allows fully informed decision making. And because it is completely up-to-date with legislative changes, you need have no concerns about compliance.

Flexibility comes as standard. Its modular applications, features, customisation, configuration and setup options allow you to build the specific solution you need to suit your particular business. It means you can buy what you need, when you need it, and expand the solution as your business grows. Naturally, we've made it simple for you to upgrade from your existing system.

Opera 3 is the ideal solution for growing businesses who need more power, more users or more flexibility.

## The Opera 3 family

### Financials

You'll find the analysis of your cashflow that Opera 3 delivers is invaluable to your profit generation.

### Supply Chain Management

Opera 3 gives you complete control of the whole supply chain, right at your fingertips.

### Payroll & HR

Complex payroll functions are made quick and easy, and HMRC accreditation ensures you are always compliant.

### CRM

Opera 3 CRM is full of ways to help you to work smarter, manage prospects and opportunities and convert them into sales.

### Service & Helpdesk Management

Put service at the core of your business and retain customers for the long term.

### Document Management

Store all your business documents in one central location: save time and never lose paperwork again.

### Construction

Manage your construction projects easily, ensuring that you bring them in on time and within budget.

### Manufacturing

Control the entire process from sales order, purchasing, manufacturing and inspection through to delivery and invoicing.

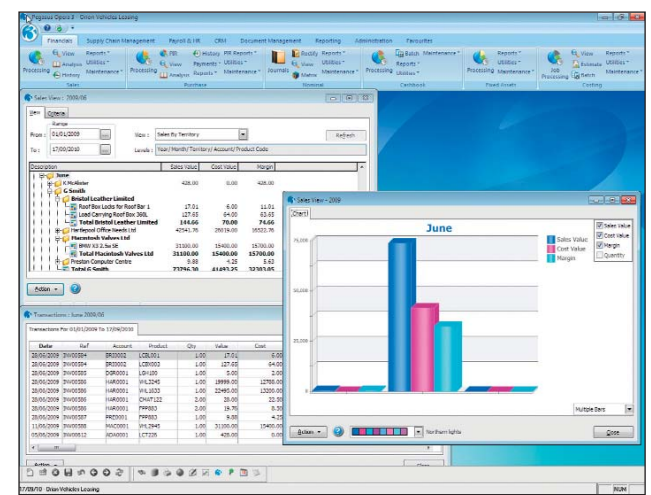


*How can I manage my cashflow effectively?*

With Average Debtors Day calculation per customer, Opera 3 helps you manage aged debt, for a realistic revenue forecast.

## Financials

Financials are, of course, the core to any business, whatever its size. With Opera 3 you can continually track your revenue and when it is due. Equally importantly, it reminds you who you owe money to and when that has to be paid. You'll find the visibility of your cashflow invaluable for your profit generation. What's more, reports from the Financials can be output directly to MS Excel®.



SALES VIEW

### Sales Ledger

The Sales Ledger has built-in credit control facilities so that customer account information is all at your fingertips. And it makes revenue forecasting easy with the automatic calculation of average debtor days for both individual customers and your entire company.

You can e-mail statements to customers, copy invoices and debtors letters. You can view your sales information in a way that is meaningful to you, as Opera 3 offers Views that you can customise. And of course, it caters for multi-currency and handles all your customer profiles and trading terms, as well as invoices, credit notes, receipts, refunds and adjustments.

### Purchase Ledger

With Opera 3, all your supplier transactions are thoroughly and securely managed from start to finish. Your cashflow is automated and improved with comprehensive cheque and BACS payment routines, e-mail remittances (individual or batched), and the calculation of creditor days.

It gives you dynamic access to purchase information across multiple periods and you can view the information you need in the manner you choose.

The integrated Purchase Invoice Register allows invoices and credit notes to be posted and remain in the register until they are authorised, giving you greater control over every document received. What's more, with back-to-back processing to the Fixed Assets module, you can create an Asset record when posting an invoice to save re-keying information.

### Nominal Ledger

Nominal Ledger includes analysis of Account, Type, Sub-type, Cost Centre plus two further user-definable levels as standard, giving you access and in-depth analysis at transaction level for the past 9 years.

Get management information and reports from Financials, Supply Chain and Payroll & HR. You can apply budgets at all four analysis levels, for current or future periods and years, with full percentage variance analysis and reporting. You can even easily change your year start date and maintain your data integrity.

Transactions can easily be posted from other applications such as Sales, Purchase, Cashbook and Payroll into any open period of the last, current or next 3 financial years. Other applications post to the Nominal Ledger by either batch update or real-time transfer. Even mis-posted nominal journals can be reversed and rectified quickly and accurately.

### Cashbook

You don't need us to tell you how critical effective cash management is. With Cashbook you can post transactions directly from the Financials, while the reconciliation function allows you to post unexpected entries, interrogate transactions and save incomplete reconciliations so you can finish them later.

### Costing

With Opera 3 Costing you can track job costs and revenues against budgets, and you can break down costs against a variety of categories including Labour, Contractor, Direct Expense, Stock and Interim Billing. Group jobs under contract headings or post against optional phases, and stay easily in control.

### Multi-Currency

Opera 3 handles unlimited currencies, exchange rates per transaction type and the calculation and recording of exchange rate fluctuations.

### EC VAT

Opera 3 makes short work of defining and maintaining the information you need to produce EC Sales Lists (ESL) and Supplementary Declarations (SD). The EC Sales List report generates an XML upload file for submission via the HMRC website.

And if you are using foreign currency accounts, Opera 3 can generate the appropriate VAT rate codes for EC sales and purchases. EC VAT will then collect the information needed to produce the returns for trading with EU member countries.

### Fixed Assets

Keep track of your assets from the minute they become part of your company right until you dispose of them. Opera 3 Fixed Assets will track their depreciation rates and maintain the correct net book value for them throughout their life cycle. It caters for all types of assets, including Finance or Operating Lease and Hire Purchase or Lease Purchase assets. What's more, the Import routine makes it simple to import existing asset lists from a spreadsheet in bulk.





**How can I save time and money and reduce my paper trail?**

In Opera 3, Purchase Orders, Invoices, Delivery Notes and Statements can be batch created as PDFs and e-mailed directly from within the system.

## Supply Chain Management

Integrate sales orders, purchasing and stock with the relevant financial information, and automate the delivery of your customers' orders. Opera 3 gives you the power to keep a close eye on your Purchase Orders, and respond to demand for products and pricing, quickly and efficiently.

Opera 3 is a powerful tool for retaining customer loyalty and increasing levels of customer satisfaction.

### Sales Order Processing

Opera 3 doesn't just generate sales documents; it also checks for customers' special price lists, discounts and credit limits. It provides back-to-back order processing with Purchase Order Processing and part-progression of documents in the sales cycle. It offers batch processing of documents with the ability to e-mail all documents within the sales cycle, and a Repeat Invoice facility, to help you save both time and money.

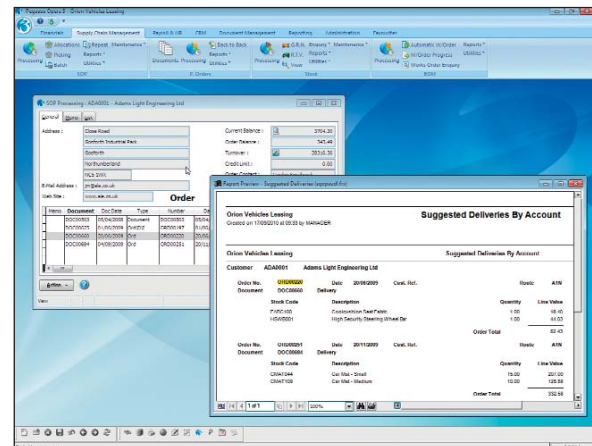
And as if all that wasn't enough, it also offers a Global Price Changes utility, making it easy to maintain pricing information.

### Purchase Order Processing

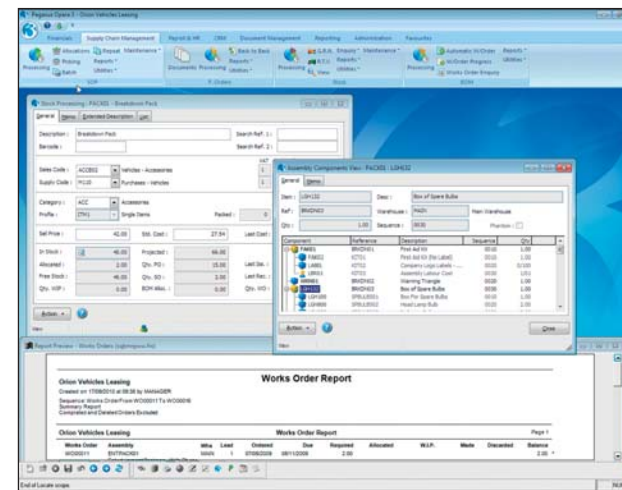
Opera 3 simply and swiftly generates all documents for the whole purchase process from start to finish. Purchase Documents give greater control over the organisation of Purchase Orders in your business.

Multiple supplier documents can be optimised to create a single document for progression to a purchase order. Matching receipts and supplier invoices back to the purchase order gives you control over stock and financial management.

The Supplier Product File links stock items to supplier records, remembering supplier references, cost prices, economic order quantities and lead times, so you don't have to.



SALES ORDER PROCESSING & SUGGESTED DELIVERY REPORT



STOCK PROCESSING, BILL OF MATERIALS & WORKS ORDER

### Stock Control

Opera 3 takes various costing methods and multiple warehouses in its stride. It allows you to apply different cost and selling prices, with minimum stock and re-order levels for each warehouse, meaning you can arrange your stockholding exactly how you like.

Stock Control offers a Stock Take facility that also caters for traceable items, and a Global Price Changes utility which makes it really easy to maintain pricing information for stock items. GRN and RTV processing comes as standard and provides a controlled and traceable process of receipting or returning stock, and you can also create Quarantine warehouses to hold goods prior to being moved into stock.

### Bill of Materials

Opera 3 provides fast and accurate manufacturing information including work in progress, assembly structure detail, batch/serial item location and assembly cost reports. It features automatic works order generation from sales orders or re-order levels, batch works order progression and a comprehensive enquiry facility. Assembly structures can be as simple or as complex as you require, including sub-assemblies and components such as raw materials, labour or description only.

Further flexibility is supplied by the Kitting function, which allows works orders to be raised and the build quantity of the finished assembly to be moved into stock in a single posting.





*I need a Payroll system that will take the stress out of my payroll processes.*

Opera 3 Payroll simplifies your key tasks and is fully accredited by HMRC so you will always have peace of mind.

## Payroll & HR

We have worked long and hard to make your payroll functions quick and easy, with Opera 3 Payroll, complicated payroll procedures are simplified and automated. For additional peace of mind, Opera 3 Payroll is fully tested against the HM Revenue & Customs Payroll Standard and Pensioner Payroll Standard.

### Scalable

No matter what the size of your operation, Opera 3 provides the power and flexibility you need. Its multi-company capability, coupled with unbeatable speed of processing, mean that it's equally at home in a payroll bureau.

### Online Filing Manager

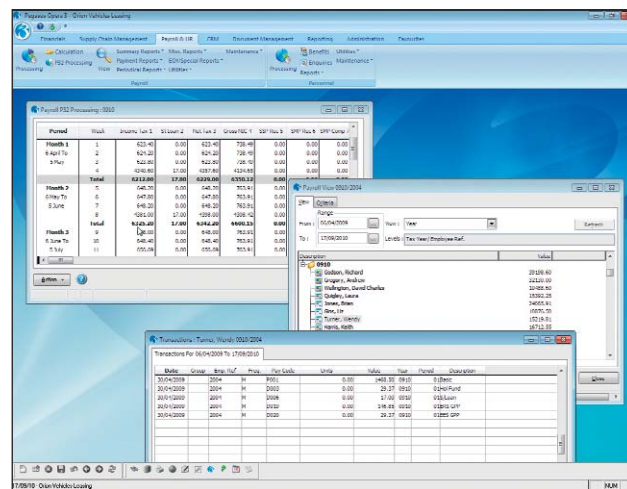
Opera 3 allows you to submit P14 & P35 returns and In-Year forms (P45(1), P45(3), P46, P46(PEN)), ensuring you are compliant with legislation, with unlimited test facilities to guarantee acceptance.

The Pegasus Online Filing Manager was the first application to gain HM Revenue & Customs (HMRC) approval for verifying and electronically submitting P14 and P35 information, and continues to be a trusted service for thousands of companies across the UK.

### Personnel

Accurate, detailed and up-to-date information on employees is key to the running of a successful HR function. Opera 3 enables the management of all employee-related processes including recruitment, retention, training, disciplinary actions, absenteeism, job changes and salary updates.

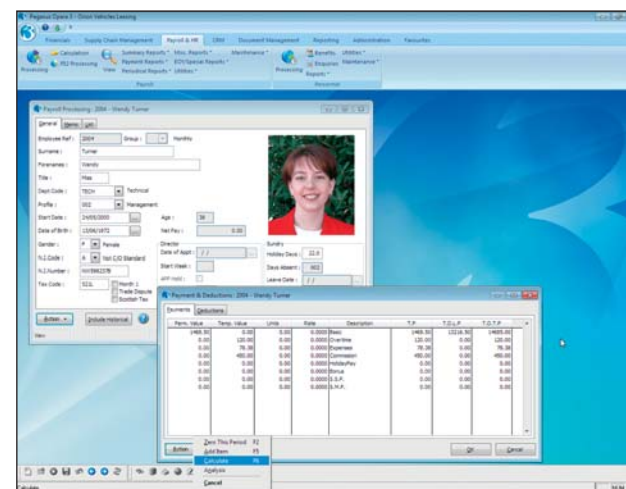
It helps any company to be a people company.



P32 PROCESSING, PAYROLL VIEW

### PAYROLL HIGHLIGHTS

- Links to Nominal Ledger, Cashbook and Document Management
- Submit End-of-Year returns and In-Year forms (P45 Parts 1 & 3 and P46) via the Government Gateway
- Weekly, fortnightly, four-weekly and monthly paid employees can be maintained all on one company
- Unlimited employee profiles, companies and employees
- Employee payment details and payslip images held for up to 999 pay periods



PAYROLL PROCESSING, PAYMENT & DEDUCTIONS



2 weekly 4 weekly pay frequencies	Yes
Directors National Insurance	Yes
Contracted-out Pension Deductions	Yes

- Payslips from past periods can be reprinted at any time
- P32 Processing, consolidation and payment recording
- BACS, cheque and cash pay methods are supported
- Automatic management of Student Loan repayments
- Directors' National Insurance calculations
- Multiple pension scheme management
- Track key changes with the Audit Log
- Calculation of SSP, SMP, SPP and SAP with complex legislation built in
- Automated processing of Attachment from Earnings Orders
- Accommodates retrospective NI changes
- Calculates holiday pay across year end
- Timesheet import facility
- Definable reports and payslips
- Group password control and menu level access restriction





*I want my system to share key information across all departments.*

Opera 3 CRM integrates fully with Financials and Supply Chain applications and can also be accessed by remote workers.

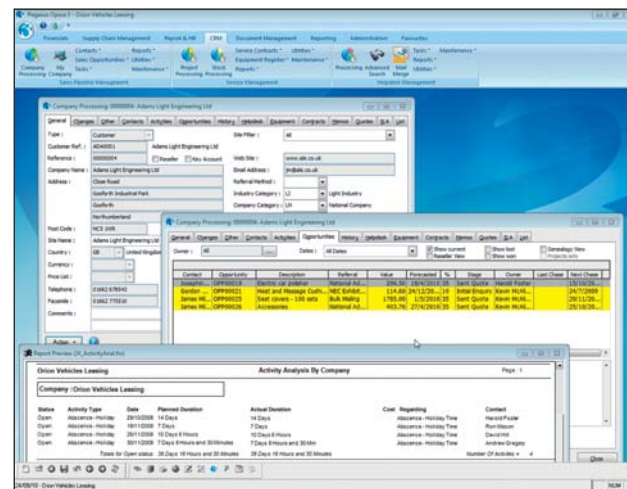
## Customer Relationship Management (CRM)

Managing opportunities and converting them into sales: that's what running a business is all about. Opera 3 CRM allows you to not only generate prospects, but also to effectively manage your relationship with these prospects so that they become customers. It then goes on to give you all you need to retain those new customers through effective account management and marketing.

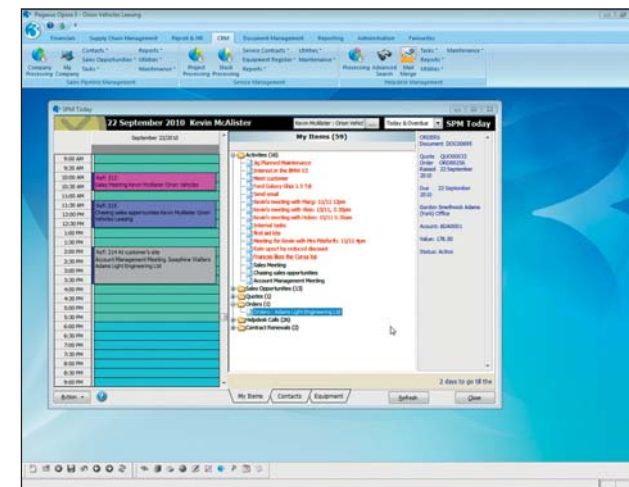
By streamlining your marketing activity and sales cycle, Opera 3 gives you the power to manage the progression from prospect to customer. It helps make sure you never miss an opportunity or lose sight of a customer, and gives the sales team vital access to all prospect and customer information, even when they are on the road.

Once a prospect becomes a customer, you can continue to log activity such as mailings, conversations, tasks and promotions. Opera 3 CRM integrates with MS Outlook®, Excel® and Word® so that you can manage your customer and prospect communications. It maintains individual contact details (including separate site addresses) within a company, automatically adds new contacts to your Outlook address book and continuously updates the history of contacts with every letter, mailshot and Outlook appointment. Seamless integration with Supply Chain Management and Financials eliminates re-keying and ensures account information is always close to hand.

Opera 3 CRM makes it easy for you to generate specific quotations for a customer or prospect and to create tailored mailshots using contacts filtered by multiple criteria or pre-defined groups. It analyses opportunities by referral method, type and competitor, and it assesses sales by opportunity status, user, contact or company for a given date range.



OUTSTANDING OPPORTUNITIES AND ACTIVITY REPORT



SPM TODAY – EMPLOYEE DIARY AND ACTIVITIES

### CRM HIGHLIGHTS

- Maintain individual contact details (including separate site addresses) within a company
- Send e-mail and e-shots, attach incoming e-mail from MS Outlook and add new contacts automatically to your Outlook address book
- History is automatically updated by activities such as letters, mailshots and appointments
- Generate quotations for a customer or prospect and associate with a sales opportunity
- Generate mailshots using contacts filtered by multiple criteria or pre-defined groups
- Analyse opportunities by referral method, type and competitor
- Sales forecasting reports, optionally adjusted for probability
- Analysis of sales by opportunity status, user, contact or company for a given date range
- Reports can be published straight into MS Excel, and can be viewed non-exclusively
- Customers and suppliers: import or update existing records from the Sales and Purchase Ledgers or from an Excel spreadsheet.
- Remote access for the sales team on the road with Opera 3 CRM Remote



**To retain customers,  
I need to provide excellent  
after-sales care.**

Opera 3 streamlines your customer contract management, helpdesk functions and communication with staff on the road.

## Service & Helpdesk Management

After the sales cycle is completed, offering exceptional after-sales service and care is vital for customer retention. And this is where Service & Helpdesk Management is invaluable.

Working with CRM, Invoicing/SOP and Stock Control, Service & Helpdesk Management streamlines and simplifies the management of service and maintenance contracts with your customers. It provides you with a comprehensive picture of customer contracts, from quote and order right through to delivery, installation, service and billing. Activities such as site visits and helpdesk calls can be logged against the relevant contract so that a full history is compiled and stored for easy access when needed.

Service & Helpdesk Management provides a central point for recording problems, change requests, installation and preventative maintenance visits, as well as the means to track, plan and resolve issues. Each helpdesk call can have activities, notes and documents associated with it. Calls build into a comprehensive history of visits at contract and site level, whilst it also offers the facility to compile and maintain a knowledge base of FAQs and known issues for fast resolution of calls.

An intuitive Resource Scheduler allows for complex planning of engineers, staff and any other resources, enabling the most efficient allocation to jobs.

Service & Helpdesk Management offers unbeatably comprehensive reporting capabilities, including Fault Code analysis and Worksheet Entry for recording and posting time, expenses, parts, consumables and requisitions. These reports can be exported straight into Excel.

Service Contracts can be processed with flexible billing periods and items. Keep up to date with Contract Renewal and Warranty Expiry reporting with mail merge facilities. Integration with Costing allows the calculated cost and revenue to be posted to each relevant job, project, or cost code.

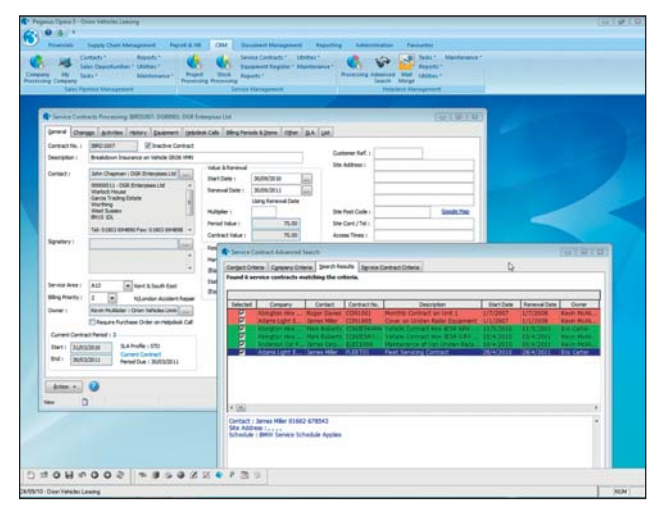
PDAs, Tablets, web forms and TomTom® Business Solutions can be configured to integrate with Service & Helpdesk Management, so that engineers on the road can have up-to-the minute contact with head office.

Data such as customer signatures, time, parts and expenses can be sent directly from the engineer's PDA to the back-office system, so that no separate entry is required and no work is duplicated. And with worksheet billing, you can create invoices directly from this information, which means faster invoicing to improve your cashflow.

Opera 3 Service & Helpdesk Management is full of clever ways to make your life easier, and keep customers happy.

### SERVICE & HELPDESK MANAGEMENT HIGHLIGHTS

- Engineer and Resource Scheduling, with Skills and Service Area matching
- Service Level Agreement (SLA) Profiles and SLA monitoring
- Fault Code analysis with comprehensive reporting capabilities
- Worksheet Entry for recording and posting time, expenses, parts, consumables and requisitions
- Add and build up Components against Equipment items, which can be built into Service Kits
- Service Contracts processing with flexible billing periods and items
- Contract Renewal and Warranty Expiry reporting with mail merge facilities
- Integration with Costing to allow the calculated cost and revenue to be posted to the relevant Job/Project/Cost Code
- Integrates with remote tools such as: PDAs, Web interfaces and TomTom® Business Solutions



CONTRACT RENEWAL ADVANCED SEARCH





*I need information that is accurate, concise and easy to interpret.*

With the Opera 3 Business Intelligence tools you get precisely what you need to know without wasting valuable time.

SENIOR MANAGEMENT

## Business Intelligence

With Opera 3, you have advanced intelligence working for you. And it's not just us saying that – Pegasus XRL has won awards for its features, while the Pegasus Dashboards will revolutionise the way you view the information you need.

### PEGASUS XRL

Pegasus XRL is a powerful reporting tool that will change the way you view your business, for good. With easy access to the information held within Opera 3, you can analyse, manipulate and report using the Excel interface that you're familiar with. The reports you create can be saved for future use and will refresh at the click of a button to provide the most up-to-date information.

Reports can be created using macros and data look-ups. Pegasus XRL includes the use of headers, details, subtotals and footer sections, so you can apply Excel's diverse range of report styles, formats and printing options to all your business data. There's no more copying and pasting, re-keying or laboriously working out formulas: Pegasus XRL allows Excel to access live data at the click of a mouse.

	Actual	Budget	Variance	Year To Date	Budget	Variance
<b>Sales</b>						
Less Contract Sales	22,892.76	6,996.00	16,896.76	67,732.36	6,996.00	60,736.36
Vehicle Sales	65,037.00	1,000.00	64,037.00	94,037.00	6,996.00	87,041.00
<b>Revenue</b>	<b>87,929.76</b>	<b>7,996.00</b>	<b>80,933.76</b>	<b>161,769.36</b>	<b>13,992.00</b>	<b>147,777.36</b>
<b>Cost of Sales</b>						
Partnership	1,597.00	16,700.00	15,103.00	8,461.00	14,200.00	3,839.00
Operating Marketing Costs	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Cost of Sales</b>	<b>1,597.00</b>	<b>16,700.00</b>	<b>15,103.00</b>	<b>8,461.00</b>	<b>14,200.00</b>	<b>3,839.00</b>
<b>GROSS PROFIT</b>	<b>86,332.76</b>	<b>6,296.00</b>	<b>79,036.76</b>	<b>153,308.36</b>	<b>28,192.00</b>	<b>143,936.36</b>
<b>Other Income</b>						
Company Exchange Bank Loss	0.00	0.00	0.00	20.00	0.00	20.00
Vehicle Royalty	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20.00</b>	<b>0.00</b>	<b>20.00</b>
<b>Expenses</b>						
Equipment Depreciation	1,000.00	1,000.00	0.00	2,200.00	4,000.00	1,800.00
Insurance	100.00	100.00	0.00	100.00	100.00	0.00
Manufacturing Expenses	94.00	0.00	94.00	200.00	0.00	200.00
<b>Total Expenses</b>	<b>1,194.00</b>	<b>2,100.00</b>	<b>906.00</b>	<b>2,500.00</b>	<b>4,100.00</b>	<b>1,600.00</b>
<b>NET PROFIT</b>	<b>85,138.76</b>	<b>4,196.00</b>	<b>80,942.76</b>	<b>150,808.36</b>	<b>24,092.00</b>	<b>126,716.36</b>

PEGASUS XRL: PROFIT AND LOSS REPORT

### PEGASUS DASHBOARDS

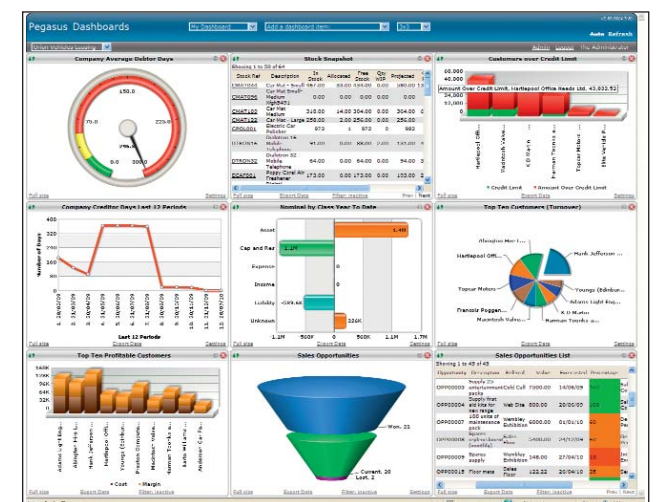
Making the right decisions at the right time is crucial to any business. That's exactly what the Pegasus Dashboards help you to do.

Displaying key business information in real time, the Dashboards give you an accurate and up-to-the-minute visual representation of the current status of your business affairs. Key aspects such as sales performance, stock levels and key performance indicators are presented in graphical charts, so you can quickly spot things that might need your attention.

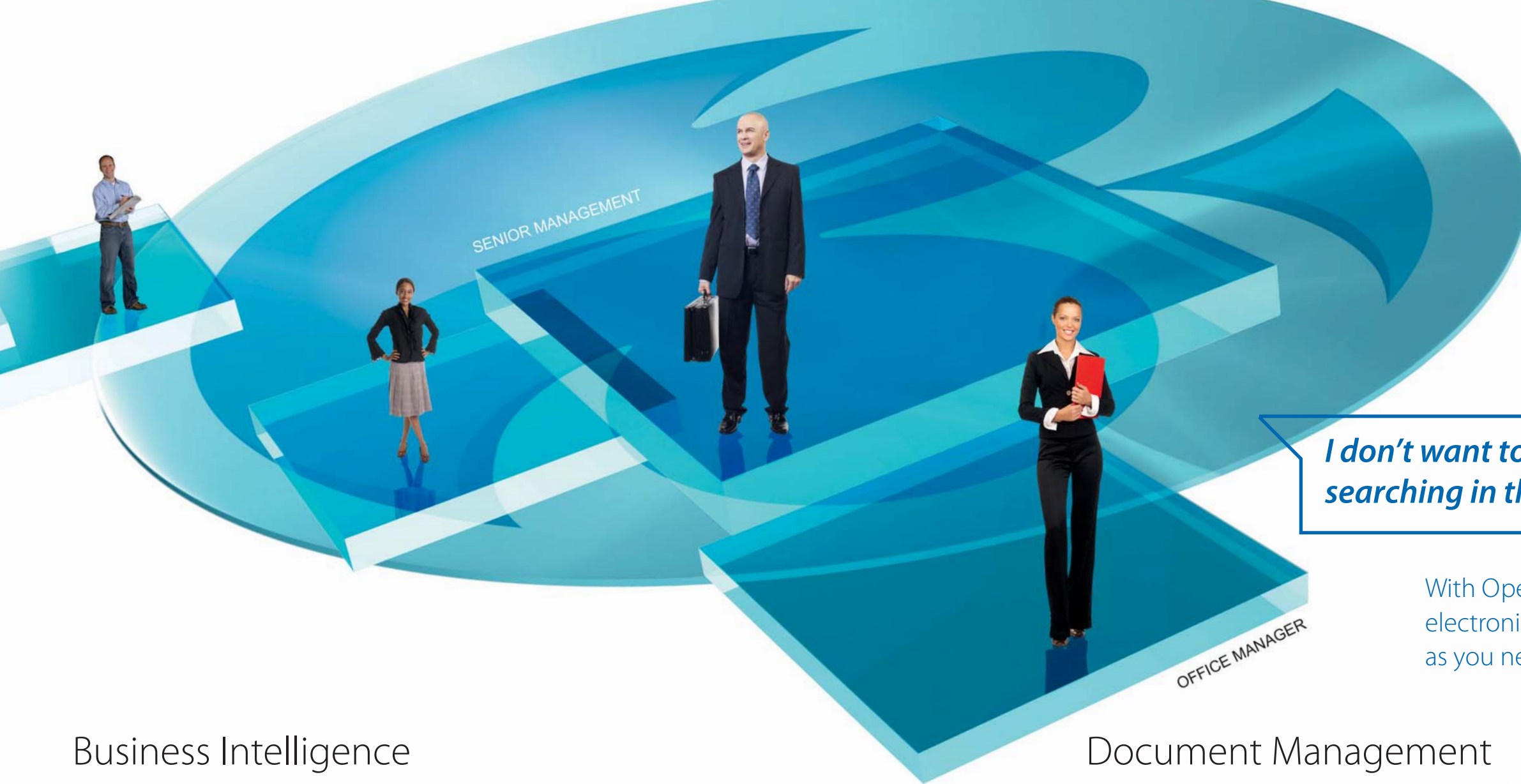
You can create multiple dashboards, and you can export information from the Dashboards to Excel for further manipulation, if required.

Charts can be customised to display information according to the individual requirements of your role, with drilldowns to the underlying data. You modify existing charts or create your own, and publish them to other Pegasus Dashboard users in the company.

It's an invaluable way to manage performance and drive results in a fast-moving and ever-changing world.



PEGASUS DASHBOARDS



*I don't want to spend hours searching in the filing cabinet.*

With Opera 3 your documents are stored electronically, and can be accessed as quickly as you need them.

## Business Intelligence

### PEGASUS INSTANT MESSENGER (PIM)

Once you've used PIM, you'll wonder how you ever got on without it. It sends pop-up alerts to your desktop and generates e-mails, reports and information based on the data held within Opera 3. Information can be sent in a secure environment to anyone in your business, from stock and despatch to sales and accounts staff.

Formula fields can be defined by each user, for more powerful, complex and sophisticated task management capabilities.

PIM offers independent delivery. Because (unlike most other similar products) it's linked with internal and back-office systems, it means there's no need for a permanent web connection.

Messages can be despatched to designated recipients and configured by precise business rules, timed events or specific topics. Alerts can also be sent to a specified group of people.

PIM is easy to set up and use, and always keeps an eye out for your business.

### BUSINESS INTELLIGENCE HIGHLIGHTS

#### XRL

- Multiple Opera 3 database tables can be interrogated onto a single Excel worksheet
- Cube analysis for multi-dimensional reporting
- Dynamic write-back facility for Nominal budgets, price lists and stock adjustments
- Progressive drilldown from Excel to the live underlying Opera 3 transactions
- Access to data is controlled by Opera 3 security settings

#### Pegasus Dashboards

- Remote user access
- Grid, graph and filter settings can all be defined by the user
- Drilldown capability
- Can be tailored to meet individual requirements with the Dashboard Manager
- Dashboard information may be exported into Excel

#### PIM

- Easy to use: no need to invest in expensive training or consultancy.
- Data security: PIM is independent of Opera 3. Information can be sent in a secure environment to anyone in the company.
- Independent delivery: PIM is linked with internal and back-office systems so unlike most other similar products, there is no need for a permanent web connection.

## Document Management

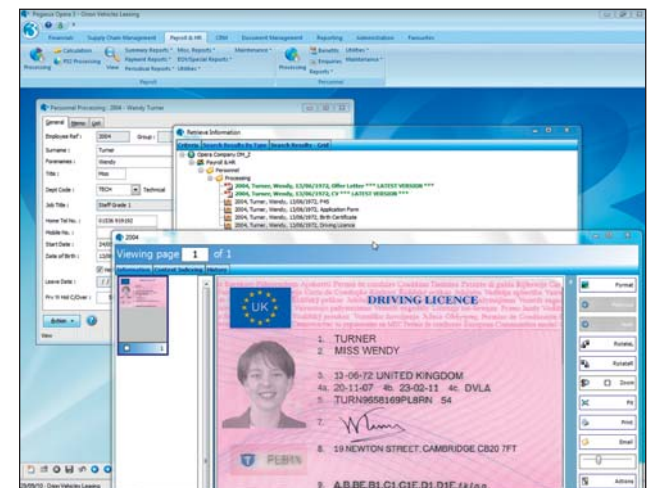
A place for everything, and everything in its place. It may sound old-fashioned, but when it comes to document management, it's the future.

Document Management captures all your essential business documents and stores them electronically, for instant access. It integrates across all Opera 3 applications so that you can securely store any type of document relating to any transaction. Customer orders, supplier invoices, credit notes, signed delivery notes, job costing timesheets, Payroll & HR documents and general correspondence can all be captured and stored.

Stored documents can be easily accessed using friendly, easy-to-use retrieval software, and can even be reported on.

Ease of use is built in. Documents can be captured and indexed individually, in batches or by barcode. Captures are automatically tracked, with full auditability from individual files to system level. Reporting can be done by date or user range.

The whole process cuts down on the use of paper as well as the time spent searching through paper archives, and the storage space they require, making Document Management both environmentally friendly and cost-effective. You'll never lose paperwork again.



EMPLOYEE DOCUMENTATION STORED IN DOCUMENT MANAGEMENT

**Am I going to finish this contract within budget?**

CIS lets you see the profitability of the contract and the calculated costs to completion.

CONTRACTS MANAGEMENT

PRODUCTION

## Construction

Instant access to up-to-date information is essential for any business. In construction, it can be critical to the effective management of contracts and jobs.

Pegasus CIS (Construction Industry Solutions) provides unparalleled levels of control over contracts and subcontractors to allow jobs to be delivered on time and within budget.

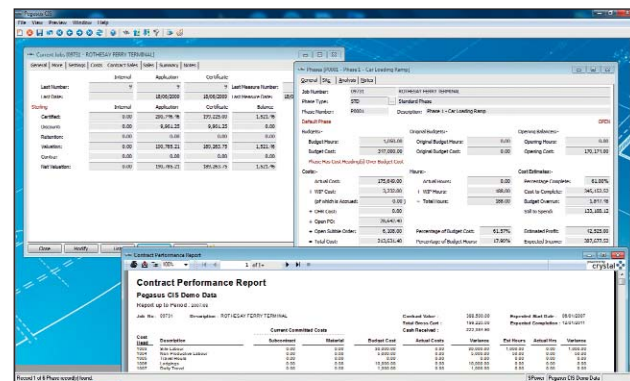
You can trust Pegasus CIS to handle all aspects of contract costing: phases, cost heads, revenue transactions, cost transactions, and actual/budget variance. When it comes to contract purchasing, it comes into its own, making short work of purchase orders, goods received notes, purchase invoices, and committed costs. Contract sales need no longer be a problem; Pegasus CIS takes care of payment applications, invoicing, aged debt and retention.

You can reliably trust it with the certificates, payments, month-end returns, self-billing, and authenticated VAT receipts that come with managing subcontractors. Payment certificates can be generated to accompany payments to subcontractors, retention can be held back from these payments and released when they become due.

Pegasus CIS also conforms to the requirements of HMRC Construction Industry Scheme for verification and month-end submissions for subcontractors.

Not only are your contracts controlled but stock, plant hire and employee times are all handled within the system.

It helps you build a better business.



SALES APPLICATIONS AND CONTRACT PERFORMANCE

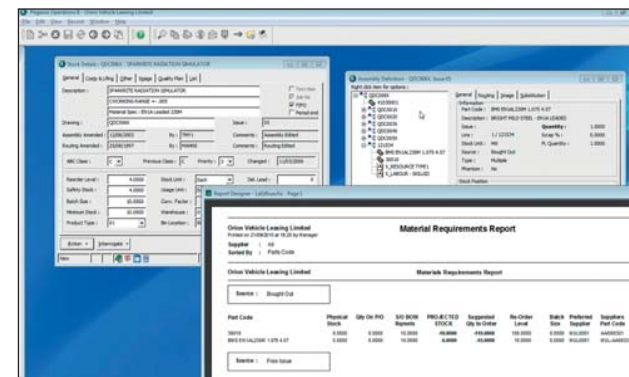
## Manufacturing

Opera 3 offers a complete production control system that integrates manufacturing management, order processing and quality control.

It processes all the relevant data from quotations through to sales orders and scheduling, through MRP and production, to delivery and invoicing.

This enables you to assess profit, match purchase orders against goods coming in, and quickly and actively manage stock, all with just a few clicks. You can benefit from full traceability to serial number level, quotation conversion rates, and actual to standard time recording.

Stock is core to any manufacturing business. Use multi-level Bill of Materials to define items that are to be manufactured, and shop floor routing to generate the works orders. If certain operations are sub-contracted out, the system will automatically produce the related purchase order. Drawing and issue numbers are linked to these stock records, as are quality and inspection plans.



MANUFACTURING: BILL OF MATERIALS, MATERIAL REQUIREMENTS

## Moving to Opera 3

If you're already using a Pegasus solution, moving to Opera 3 couldn't be easier.

And if you need to move from another system, our data conversion tools simplify and streamline the whole process. An in-built Import facility ensures swift, efficient and accurate transfer of data. Not only does this make the process painless, it saves valuable time and money too.

The quick and easy setup of Opera 3 reduces the need for extensive consultancy and implementation costs, meaning you'll be up and running in record time.

Looking ahead, you can add functionality quickly and easily any time your business needs it – Opera 3 can grow as your business grows.



## Purchasing Opera 3

Opera 3 is also available in a variant that supports SQL database. To make it easy to acquire, you can choose the option that is right for your business. Enjoy great savings with our integrated solution and get the essential applications you need from the start. Or you can pick and choose from our full list of applications and add more users and companies as your business needs grow. If you don't want to own the software, we offer a rental option to be paid monthly to help manage your cashflow.



## Customisation

Every business is unique, with individual requirements, and particular challenges. That's why Opera 3 has been designed to be completely flexible and totally customisable.

The Pegasus Solutions Marketplace programme brings you add-on applications for your Pegasus solution, from accredited Pegasus Developers. We make it simple to make modifications or to add more features, to give you extra functionality or enhanced information so that your system can perfectly match your requirements.

This can include anything from fields and form design right through to full systems that sit within your Pegasus solution and have the same look and feel, with all the updating and validation of data built in as standard.

You'll find a growing range of applications including solutions for barcoding, remote working, rapid order and distribution, and recruitment.

It's your business. It's your Opera 3.



## Pegasus Partners

At Pegasus, we don't just sell software; we sell solutions. And we believe the best way to deliver a successful financial and business management solution is to give you the finest software and a dedicated specialist along with it.

That's why our solutions are sold and supported through our nationwide network of hand-picked Pegasus Partners. Our Partners offer a complete service, from helping you select the right product for your needs, to upgrading, customisation, implementation and training, as well as advice on day-to-day operation.

Our Service Level Agreements with our Partners mean you can be assured that they have the technical expertise and capacity to provide you with levels of service to match our unbeatable products.

We select our Partners for their in-depth knowledge and Pegasus product know how. Because our products are constantly evolving, they need to know both the capabilities of our solutions and understand your business needs.

We are firm believers in regular face-to-face communication, so we have ensured that our network of Pegasus Partners covers the whole of the UK, as well as numerous countries around the world. It's a network designed to give you the best possible introduction to our solutions, and total peace of mind – now and in the future.

## Annual Maintenance Contract

It's easy to forget how essential your software is to your business. That is, until you miss an upgrade and realise that you are in danger of missing a deadline, or discover that you are falling foul of new legislative requirements.

Investing in an Annual Maintenance Contract (AMC) relieves you of the burden of keeping your system up to date and places it firmly in the hands of your Pegasus Partner. They will do the research and the legwork for you and ensure that you have everything you need to keep your business running smoothly.

An AMC is a cost-effective and failsafe way to protect your Pegasus solution and your business. One annual fee covers all software upgrades, product enhancements and maintenance releases for the entire year, as well as product replacement in case of theft, damage or fire.

With an AMC, you know exactly what your maintenance costs are going to be and can budget accordingly. Free software upgrades will ensure that you are always using the latest version. You will also be sure that you aren't breaking any rules and are conforming to system and legislative changes.

With Pegasus, peace of mind comes as standard.